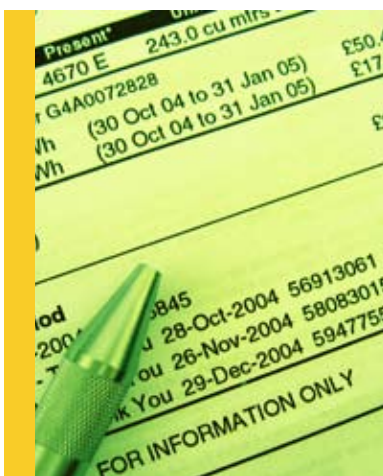


Getting the best from your suppliers *for less*



"It's about effective use of our time. I can focus on sales while Beaconplus takes care of the utility costs. The utilities arena is just too complicated today. Beaconplus takes all of the hassle away in such a helpful and professional manner. It's one less worry for me and I have every faith in them"

Richard Fairfield
Chairman
E.T. Hire Ltd.

Changes in the markets for **electricity, gas and water** have brought a level of complexity and confusion, which is unprecedented in the UK utilities sector. It demands a level of internal investment in specialist cost management, which only the largest companies can afford.

Beaconplus brings this independent specialist expertise to the wider audience, spanning the full spectrum of large, medium and smaller organisations.

Our experience indicates that as much as 30% of utility costs are wasted or unnecessary. This can be due to a variety of reasons, including unsuitable tariffs, incorrect billing, meters being read wrongly or even being charged for a neighbouring company's supply.

But effective utilities management doesn't stop there. It requires a detailed knowledge of the markets and expertise in tendering processes to achieve the most competitive prices. And it often requires expert project management capability to ensure that more complex initiatives are implemented correctly.

Whatever your issue: reducing the cost of electricity, gas or water; upgrading meters; relocating; or installing complete new supplies, Beaconplus can ensure that you get the solution to meet all your needs.

What we do

Our comprehensive analysis and support process (PAIS) ensures that we fully understand your organisation in order to recommend the most appropriate solution for you.

We analyse your infrastructure, supply and maintenance arrangements – evaluating all relevant elements such as purpose, capacity & usage, contracts & tariffs, metering, pipes & cables and lighting & heating – and compare these against best industry practice, market trends and your future needs.

Our recommendations must satisfy 3 key criteria:

- Reduce expenditure and management time
- Maintain or increase service levels
- Enhance efficiency

Once you're happy with our analysis and recommendations we really go to work for you.

Negotiating with suppliers on your behalf is a common element of our service, as are bill checking, cost monitoring and issue resolution. More specific examples include helping our clients reduce energy usage, mediating between landlords & tenants on supply costs or even identifying alternative water sources such as boreholes.

Whatever the solution, we have the experience, the knowledge and the people to get the job done.

In addition, our clients say we have both the tenacity and diligence to really get to the bottom of issues and make things happen, while still remaining 'nice people to work with'.

What you get is not only cost-effective, professional utilities management, but also peace of mind and time to spend on even more pressing matters.

+ **Helping you control the cost**
of being in business

For more information telephone: **01565 755600**, email: mail@beaconplus.co.uk or visit: www.beaconplus.co.uk