

The key benefits of *working with us*



"We can't effectively keep up with all the deals out there, so outsourcing is the only option for us. The problem is finding someone with the knowledge, skills and presence to deliver what we need. Beaconplus meets those needs"

Derek Ogden
Operations Director
AHC Westlink Limited
(part of the Eddie Stobart Group)

We guarantee not to charge you if you don't save money – you have nothing to lose;
Our work is self-funding. Typically, our clients pay us based on actual cost savings achieved. There are no upfront fees.

We provide you with the most up-to-date information to make decisions;
Because we work in the markets all day every day, you benefit from the most up-to-date information and knowledge. Whether we are proposing a change of supplier, supplying information for a board meeting or simply answering ad-hoc questions, you can be confident of our expert input. Few organisations are able to allocate the resources to recruit, train and retain internal personnel to maintain this level of expertise. And, of course, armed with this market knowledge and identified benchmarks, we are able to negotiate extremely competitive contracts with suppliers on your behalf.

We save you money by ensuring you don't miss any important deadlines;
When negotiating contracts there can be a number of key deadlines such as termination dates. If you miss these dates, your contracts will roll over on unfavourable terms or prices, and you will miss savings opportunities. With our help, this is not an issue.

We reduce your costs and recover overcharges;
We analyse historical as well as current charges, usually identifying areas where our clients have been unaware that they are paying more than necessary or have been overcharged. We have the expertise, tools and resources to check your past and present invoices thoroughly to ensure that errors are corrected and overcharges are refunded or credited. We implement changes for you from start to finish so that you start saving straight away.

We reduce the hassle in your daily workload;
We are often told that this is one of the major benefits of our service. Our clients say that the time they spend on achieving such savings is not the most cost-effective use of their time. One client says that, by appointing us to address issues directly with utility suppliers, he can concentrate on much more financially fulfilling activities such as spending a day on the road with a sales person.

And finally

It's easy to do business with us;
We provide a single point of contact and are always available when you need us. Our clients constantly comment on how easy we are to work with, how we are the sort of people they would like to employ, how they feel that we are on their side. You know, when you pick up the phone, that you are going to have a pleasant, professional, helpful and financially rewarding conversation.

You can have faith in us to get the job done quickly and efficiently.

**+ Helping you control the cost
*of being in business***

For more information telephone: **01565 755600**, email: mail@beaconplus.co.uk or visit: www.beaconplus.co.uk